



MOUND COTTON WOLLAN & GREENGRASS LLP  
**4TH ANNUAL NEW YORK CITY  
REINSURANCE CONFERENCE**

IN COLLABORATION WITH  
ST. JOHN'S UNIVERSITY SCHOOL OF RISK MANAGEMENT,  
INSURANCE & ACTUARIAL SCIENCE



AT THE  
DOWN TOWN ASSOCIATION  
60 PINE STREET, NEW YORK, NY 10005

**SEPTEMBER 13, 2017**

QUALIFIES FOR CLE/CE CREDIT  
THIS CONFERENCE IS COMPLIMENTARY FOR COMPANY EMPLOYEES

**TO REGISTER:**  
Email [rweiss@moundcotton.com](mailto:rweiss@moundcotton.com)

## SCHEDULE OF EVENTS

**8:00 a.m. REGISTRATION & CONTINENTAL BREAKFAST**

**9:00 a.m. WELCOME**

*Conference Chair:*

Lloyd Gura, Partner, Mound Cotton Wollan & Greengrass LLP

**9:05 a.m. INSURANCE INNOVATION & INSURETECH**

The insurance & reinsurance industry is changing radically and rapidly, creating a massive opportunity to improve significantly the way insurance is built, bought, and experienced.

Topics of discussion will include:

- Artificial Intelligence
- Data & Analytics
- Innovative Insurance
- Underwriting Vehicles

*Speakers:*

Steven Agosta

General Counsel, XL Re America

Kate Browne

Senior Claims Expert, Senior Vice President, Swiss Re

**10:05 a.m. NETWORKING BREAK**

**10:20 a.m. POLITICAL RISK INSURANCE 101**

Industry experts will discuss the nuts and bolts and current trends in this age of political and economic change and uncertainty.

Topics will include: What is political risk insurance? Who buys it? What are the types of coverage offered? What are some key underwriting considerations?

Also touched on will be asset protection (commercial) versus crisis management (personal lines) and changes in the marketplace due to disruptions in the global landscape and the decline of multi-lateralism.

*Panelists:*

Laura Burns

Senior Vice President, US Political Risk Product Leader, Political and Credit Risk, Financial Solutions, Willis Towers Watson

Rashmi Nehra

Practice Leader for Political Risk, Starr Companies

Daniel Riordan

President, XL Catlin Political Risk, Credit and Bond

Amy Kallal (moderator)

Partner, Mound Cotton Wollan & Greengrass LLP

**11:25 p.m. LIFE REINSURANCE: OPPORTUNITIES AND CHALLENGES**

The panel will explain the underlying principles of life reinsurance, with a view toward providing practical insights into the reasons a carrier may decide to cede life insurance risks to a reinsurer. More specifically, we will address the universe of risks ceded, including traditional risks and evolving ones. We will include an update on relevant regulatory issues, as well as technology innovations and the increasing use of data analytics for underwriting and marketing purposes. We will conclude with a discussion of various challenges presented for a reinsurer's entry into, and/or continued participation in, the life reinsurance market.

*Panelists:*

Louise Denegre

Vice President, Legal & Compliance, Swiss Re Management (US) Corporation

Brett Wiggins

Assistant General Counsel, Law Department, MetLife

Amy Woltman

Vice President & Corporate Counsel, Prudential Insurance Company of America

Gregg Hirsch (moderator)

Special Counsel, Mound Cotton Wollan & Greengrass LLP

**12:25 p.m. NETWORKING BREAK & LUNCHEON**

**1:30 p.m. REAL QUESTIONS (AND MAYBE SOME ANSWERS) IN REINSURANCE CLAIM HANDLING, PART I**

Hear from those-in-the-know on a wide-range of current issues:

- Privilege: Should privileged documents from the underlying direct files be sought/produced? Do business-of-insurance documents or reserve information qualify as privileged? What does access-to-records allow/require?
- Cedent's Obligation of Good Faith: Why is it important? What is the remedy for breach? What is the cedent's obligation to undertake a "businesslike" investigation?
- Captive Reinsurance: Can we expect professional claims handling? Is follow-the-fortunes implied? What is the remedy for a breach in conditions?
- Follow-the-Settlements: Who has the burden to prove reasonableness? What is the burden? Is payment of uncovered claims required? What is the impact on the right to associate and notice?

*Panelists:*

Jeffrey Burman  
Chief Reinsurance Legal Officer & Deputy General Counsel, AIG

Glenn Frankel  
Vice President, Claims, Hartford

Joshua Schwartz  
Director of Reinsurance Litigation, Chubb

Anthony Vidovich  
Executive Vice President & Global Head of Claims, Insurance & Reinsurance, XL Catlin

Lloyd Gura (moderator)  
Partner, Mound Cotton Wollan & Greengrass LLP

**2:30 p.m. NETWORKING BREAK**

**2:45 p.m. REAL QUESTIONS (AND MAYBE SOME MORE ANSWERS) IN REINSURANCE CLAIM HANDLING, PART II**

- Proof of Loss: What is required? Who gets to decide what is sufficient to trigger payment obligations?
- Allocation/Number of Occurrences: Is there a difference between "event" and "common origin" language? Must the allocation methodology be consistent? What drives disputes concerning allocation decisions?
- Defense Costs: Where defense costs are shared pro-rata, how should defense costs be handled when no indemnity is paid?
- Arbitration Awards: Should you ask for a reasoned award? The basics of confirming and vacating awards.

*Panelists:*

William Bouvier  
Vice President, Head of Assumed Claims, Riverstone

Marcus Doran  
Chief Operating Officer, Armour Risk Management

James McNamara  
Senior Vice President, Head of Claims, Aspen Re

Raymond Mastrangelo (moderator)  
Partner, Mound Cotton Wollan & Greengrass LLP

**3:45 p.m. NETWORKING BREAK**

**4:00 p.m. *THE ROLE OF PRE-HEARING SECURITY IN REINSURANCE DISPUTES***

This session will focus on issues related to motions for pre-hearing security, including:

- The historical basis for awarding security in arbitrations and court proceedings.
- The competing concerns at issue in motions for pre-hearing security.
- Whether recent developments in the law of reinsurance collateral will impact the consideration of these motions in the future.
- The involvement of courts in enforcing interim awards of pre-hearing security.

*Panelists:*

Susan Claflin  
Claflin Consulting Services

Debra Hall  
Hall Arbitrations

Maureen O'Connor  
Senior Counsel, Travelers

Jack Vales  
Partner, Dentons

**5:00 – 7:00 p.m. NETWORKING RECEPTION & COCKTAILS**